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| **ROCKY MOUNTAIN HEALTH NETWORK** |

**Contract Advisory Committee Meeting Minutes**October 14, 2014  |
| **PRESENT:** | **ADMINISTRATIVE:** | **ABSENT:** | **GUESTS:** |
| Roy Strong – OMDona Cranston/Yolanda – YPI, YPJim Warner – SCL Health SystemDennis Sulser – CCStephanie Majerus, Billings OB-GYNMarcus Nynas, BFCVicky Lister – SVPNKyle Young – Big Sky Imaging & DiagnosticTami McKell – Anesthesia Partners of Montana | Carol Beam, President & CEO - RMHNDale Squires, Director of Finance - RMHNJessie Hartman, BSR II - RMHNAudrey Stene, Provider Relations Coordinator – RMHNMary Holten – RMHN  | Cathy Bealer, FCCDiane Schleuning, MHIDarlene Wystub, Big Sky OB-GYNCasey Watson – Big Sky Imaging & DiagnosticAndy Merry/Tammy – YSCCathy Evans/Teresa – A & OLeah Morse, SALinda Masin, ERABen Jagodzinski, M.D. Anesthesia Partners of Montana |  |
| **TOPIC** | **DISCUSSION** | **RECOMMENDATION/MOTION** | **ACTION/FOLLOW-UP** |
| **New Business** |  |  |  |
| EBMS – Update Pacific Steel & Recycling | EBMS, Pacific Steel & Recycling meeting with Carol this afternoon (10/14/14) to discuss the possibility of a Direct Agreement similar to our current City of Billings Agreement.  | Audrey will update the CAC committee following the EBMS/Pacific Steel/RMHN meeting  | The meeting was canceled at the last minute by EBMS.RMHN working with SVH and the state wide alliance to determine if Pacific Steel is a good fit for the alliance. |
| **TOPIC** | **DISCUSSION** | **RECOMMENDATION/MOTION** | **ACTION/FOLLOW-UP** |
| **New Business (Continued)** |  |  |  |

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| Charity polices and high deductible plans * Discuss contractual obligations to collect co-pay/deductibles
 | Majority of CAC members confirmed if providers have insurance - NO additional discount given. No Charity Assistance offered or additional write off done. Be sure to follow policies within “provider office” always send statements and after final statement – forward onto bad debt collections as required by office policies.  |  | A request was asked of Dennis Sulser to send out an email to all Montana MGMA members asking how their practice policies are being changed/or updated for write-offs/charity/or discounts for patients unable or unwilling to pay with these high deductible plans. Also, confirm has anyone done a legal review on this topic? |
| BCBS – Update* Update on BCBS proposal “micro-network” products
* BCBS Agreement still pending countersignature
 | “Micro-Network” products to be introduced in 2015/2016. The “Micro-Network” products are based on fixed costs and more narrowly defined. For example, the Billings market has two hospitals each will form a “Micro-Network” of providers that BCBS will use to establish premiums in the market. BCBS is proposing a three year “micro-network” agreement and if facility/provider doesn’t elect to participate they are out until contract renews at end of 3year term.Most discussions to date have been with the hospitals and not the physicians. | Carol will work closely with Ron Oldfield and the SCLHS hospital contract team to:* Stay informed of the progress on the initiative
* Understand the role of physician providers in the micro-networks
* Ensure access to providers
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